

Big Bad Bear Band Boosters

La Cueva Bear Band Booster Club

Staff & Booster Pre-Summer camp meeting Agenda & Minutes

November 8th, 2023 / 6 PM / Band Rm.

ATTENDEES

A. Mr. Velasco, James & LeeAnn Maddox, Heather Sanchez, Sharon Kindel,
Mary Hauser, Carolyn Kaltenbach

The regular meeting of the La Cueva Band Booster club was called to order at La Cueva High School, on the 8th of November at 6pm by President James Maddox.

AGENDA

Last Meeting Follow-up

October Meeting canceled because of Flagstaff trip, mini parent meetings followed luggage check in. Trip went well for the most part. No injuries, students very well behaved. Logistics went well except for minor bus driver issues. Is this level of competition economically viable for this program to continue?

New Business

1. Officers' Reports

a. President's Report

- i. Gearing up for the Winter craft fair. (Signs going up this weekend on Paseo / Ventura, Wyoming / Alameda, several small yard signs to place around town, Add in craigslist or something?) **Note from co-treasurer: Winter craft fair approved by APS, issues with new scheduling software for booking space. Rejecting insurance because of expiration date and plan address and policy holder info**
- ii. Refried merch round one supposed to be on the way. Waiting for Conf. from Carras family
- iii. Planning Merch table for Fishbowl extravaganza. (Heat press, inventory, display case, P.O.S.) **Note from President: Heat press being borrowed from ASI customs, inventory on credit with Carras family, (Blank Shirts, hoodies, hats, beanies, water bottles, coffee mugs, Graphics by ASI customs, balance due by end of December. Racks for display of merch found by Carras family. We have 3 square readers for point of sale locations in silent auction, merch, and bake sale**
- iv. Abby Parten shared a signup genius from last year, going to modify it? **Note from President: We are going to change the number of students for Vendor/ shopper support to silent auction, merch table, greeters, and vendor set-up/ break down crews.**
- v. Need to coordinate with the bake sale chair for needs (Chick-Fil-A, coffee, cash box, etc...) **Note from co-treasurer: Twisters and Chick Fil-A ordered, we will be picking up twisters at 6:30AM on 12/2, Letty and her husband coordinating chicken sandwich orders. 400 in total coming in 3 separate times**
- vi. Student body, step up fundraising game for sponsors, and restaurant nights. (Need to book January-May 2024) **Note from president: We have Leo, Zoe, and Flora. Asked them to step up efforts in finding more restaurant nights for us, as well as sponsors. Need to go out together as a group and present the sponsor letter from Mr. V to local business' to bring in extra funds**

b. 1st Vice President, **Carolyn Kaltenbach**, (Fundraising Committee)

- i. Jason's Deli spirit night on 11/17 **Note from 1st VP: Spoke with manager, date & time confirmed, we have the flyers, please post on website and social media**
- ii. Barnes & Noble on 12/3, **Note from 1st VP: B&N rep unresponsive for flyers and confirmation of date & time**
- iii. Chipotle set for 12/12 **Note from 1st VP: date & time confirmed, we have the flyers, please post on website and social media**

c. 2nd Vice President, **Sharon Kindel** (coordinates and oversees all the Committees)

- i. Coordinate Chaperones for playoff games, possibly going to 11/25 **Note from 2nd VP: Will create a new SUG for each event to coordinate Chaps/ hydration & Med staff. Would like to do a hot chocolate distribution if we make it to championship game**

d. 3rd Vice President, **Mary Hauser** (interests of the Color Guard)

- i. Coordinating color guard for craft fair fundraising table **Note from 3rd VP: Probably doing hair tinsel again, going to try and plan for something else to sell**
- ii. No word on Winter guard yet

a. 4th Vice President, **Amanda Bond** (Meals & Hospitality)

- i. Nothing to plan other than on standby for craft fair

2. Co-Treasurer's Report, LeeAnn Maddox & Heather Sanchez

a. Update on our cash position PowerPoint presentation

Fiscal Year - June 1, 2023-May 31, 2024		
Income/Expense	Income	.X
Sum of Deposit		
Memo	-- Total	
Assessment Fees 2023-2024	73,597.92	55%
Winter Craft Fair Booth Fees	25,170.00	19%
Opening Balance	22,910.77	17%
Refried Sales	6,700.14	5%
Fundraiser	1,626.00	1%
Donation	1,221.75	1%
Winter Guard - Merchandise from Spring 2023	1,034.32	1%
Sponsorship	450.00	0%
Fundraiser - Spring 2023	154.77	0%
Grand Total	132,865.67	100%
Income/Expense	Expense	.X
Sum of Payment		
Account	-- Total	
Props & Visuals	18,360.25	17%
Clinician - Fall	15,149.97	14%
Transportation	12,753.87	12%
Travel - Hotel	8,822.09	8%
Food	8,445.37	8%
Marching Show	7,026.20	6%
Uniform Expenses	6,790.83	6%
Operating Expense	5,712.08	5%
Electronics	5,283.67	5%
Percussion Expenses	4,500.00	4%
Prior Year Expenses	4,241.08	4%
Instrument Expense	2,753.47	3%
Craft Fair - Winter	2,183.50	2%
Year End Banquet 2023-2024	2,152.50	2%
Administrative Expenses	1,592.48	1%
Audition Fees - All State	1,084.00	1%
Marching Band Competition Fees	710.00	1%
Music	632.65	1%
Grand Total	108,194.01	100%
Net Income as of 11/3/23	24,671.66	

Treasurer's Report

General Ledger Overview

Income:

- Approx 55% of income is from assessment fees
- 19% from Winter Craft Fair vendor booth fees
- Remaining 26% of income is from Fundraising like car washes, Sponsors, and now merch sales.

Expenses YTD:

- 17% Props & Visuals
- 14% Clinicians
- 12% Transportation
- 8% Hotel fees
- 8% Food & Beverage for events
- 6% Marching show
- Remaining 35% sofar goes to Operating/ Administrative expense, electronics, Instruments new/ repairs, Comp. Fees, music fees, Year end banquet, and previous year expense

Treasurer's Report

Outstanding/ Upcoming Expenses

Bank Balance as of 11/5/23	27,627.73	
	98.00	Cash on Hand - Heather Sanchez
Total Cash	27,725.73	
Outstanding Expenses		
Clinicians - Band Camp	(400.00)	Outstanding Checks
Clinicians - Aug Pymts	(716.66)	Outstanding Checks
Clinicians - Sep Pymts	(1,333.33)	Outstanding Checks
Clinicians - Oct Pymts	(3,950.01)	
Jimmy Olivas Uniforms	(5,254.15)	Shoes/Gloves
Future Expenses		
Food for Craft Fair	(3,500.00)	Chick-fil-A, Twisters, Coffee
Herrera Bus Company	(1,162.50)	District Football Game 11/17
Total Outstanding Expenses	(11,654.15)	
Cash as of 11/5/23	16,071.58	

Pending Expense considerations:

- Clinicians need to cash checks!
- Craft fair Expense should be a wash due to potential generated revenue from bake sale.
- Transportation expense for playoff season.
(School asked us to pay for one game and they will cover the others if necessary.)
- End of year banquet needs another \$10K, money already down on the Pyramid hotel to host up to 300 people in a ball room. Sending student body on a mission for new sponsors, and more restaurant nights.

- Secretary - Vacant
- Committee Reports none represented at this time
 - P.O.B. **First Meeting next Wednesday**
 - Chaperone (Jamina volunteers) **none represented at this time**
 - Uniforms **none represented at this time**
 - Health, Hydration, Shade Committee **none represented at this time**
 - Prop Committee **none represented at this time**
 - Equipment/ Prop Transportation Committee **none represented at this time**
 - Medic for events **none represented at this time**
- Band Director's Report from Mr V

reiterated that winning is not his main goal.

Money goals include:

- NEW equipment
- 20,000 for new instruments from district
- Cannot go through an APS vendor because the district will choose for us (no mill levy) We'd rather choose our own
- Covers for percussion equipment?
- Ultimate goal would be to have no one have to buy an instrument, top group has professional instruments, but would need \$450,000
- Need less props/drama better instruments
- Put money back into kids
 - Clinicians for every instrument once per week
- Percussion clinician coming tomorrow
- More budget to staffing (money was used for Flagstaff instead this year)
- Get every child auditioning for all-state Mid-May music. Work on it in summer camp (put show on hold)
- Get every child doing Solo and Ensemble
- Reuse and re-outfit this year's props, hope to have less than 17% for props!!
- Emphasis on a well-rounded musician and person, not winning, not marching
- Fundraising;

-Winter Craft Fair AND mattress sale Dec 2, All students work

-Hoping for radio airtime to promote Craft Fair

-Barnes and Noble Dec 3

Notes from parents MORE of "Parents Against Props!" support group. Can we go back to a more traditional half time show without props and still be competitive?

6. To Do (New Business)

- a. Make sure Tammy the craft fair coordinator has what she needs for 12/2

7. Announcements

- a. Concerts
- b. 11/19 District VII Honor Band
- c. 11/30 Madison MS side-by-side
- d. 12/1 W.E. tour to DRMS and EMS
- e. 12/5 Jazz Band
- f. 12/7 Winter Pajama Concert

8. Adjournment

NEXT Meeting will be held on _12/6 @ 6 followed by parent meeting at concert on 12/7@ 7

This meeting was adjourned @7 By James Maddox

These Minutes submitted by:_James Maddox_

These Minutes approved by:_LeeAnn Maddox